

Dwellings Median Price Comparison Over Last 10 Years

| District | Jun 2003 | Jun 2004 | Jun 2005 | Jun 2006 | Jun 2007 | Jun 2008 | Jun 2009 | Jun 2010 | Jun 2011 | May 2012 | Jun 2012 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Northland | \$168,000 | \$185,000 | \$244,750 | \$273,500 | \$315,000 | \$302,750 | \$310,000 | \$280,000 | \$322,500 | \$280,000 | \$308,000 |
| Auckland | \$289,000 | \$323,920 | \$366,500 | \$405,000 | \$445,000 | \$435,000 | \$435,000 | \$445,000 | \$461,000 | \$500,000 | \$500,000 |
| Waikato/BOP | \$176,000 | \$195,000 | \$250,000 | \$285,000 | \$325,000 | \$316,000 | \$318,750 | \$322,000 | \$316,000 | \$311,000 | \$319,100 |
| Hawkes Bay | \$150,000 | \$219,000 | \$236,500 | \$259,500 | \$268,100 | \$261,000 | \$280,000 | \$285,000 | \$254,000 | \$271,000 | \$265,000 |
| Manawatu/Wanganui | \$107,750 | \$125,000 | \$166,250 | \$208,000 | \$248,000 | \$213,750 | \$221,750 | \$219,000 | \$230,000 | \$228,000 | \$226,050 |
| Taranaki | \$125,000 | \$150,000 | \$210,000 | \$237,000 | \$265,000 | \$255,000 | \$271,000 | \$285,000 | \$255,000 | \$280,000 | \$283,750 |
| Wellington | \$220,500 | \$262,500 | \$300,000 | \$328,000 | \$375,000 | \$366,500 | \$375,000 | \$405,000 | \$380,000 | \$368,750 | \$394,375 |
| Nelson/Marlborough | \$219,000 | \$264,000 | \$264,500 | \$284,000 | \$335,000 | \$335,000 | \$334,000 | \$347,250 | \$322,750 | \$330,000 | \$344,000 |
| Canterbury/Westland | \$159,500 | \$216,500 | \$255,000 | \$271,250 | \$305,250 | \$299,000 | \$295,000 | \$325,000 | \$300,000 | \$335,000 | \$325,000 |
| Central Otago Lakes | \$280,000 | \$380,000 | \$395,000 | \$391,500 | \$420,000 | \$514,000 | \$438,750 | \$415,000 | \$430,000 | \$417,000 | \$465,000 |
| Otago | \$110,000 | \$170,000 | \$197,250 | \$226,500 | \$230,000 | \$225,000 | \$219,150 | \$227,500 | \$224,000 | \$229,000 | \$232,000 |
| Southland | \$85,000 | \$115,000 | \$128,000 | \$142,500 | \$177,750 | \$182,500 | \$193,500 | \$172,000 | \$184,500 | \$190,000 | \$188,000 |
| New Zealand Total | \$210,000 | \$243,000 | \$284,500 | \$310,000 | \$347,500 | \$340,000 | \$340,000 | \$352,500 | \$360,000 | \$369,000 | \$372,000 |

Total Dwellings Sales Comparison Over Last 10 Years

| District | Jun 2003 | Jun 2004 | Jun 2005 | Jun 2006 | Jun 2007 | Jun 2008 | Jun 2009 | Jun 2010 | Jun 2011 | May 2012 | Jun 2012 |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Northland | 294 | 352 | 256 | 240 | 178 | 108 | 167 | 99 | 110 | 150 | 153 |
| Auckland | 3,578 | 2,965 | 2,796 | 2,897 | 2,687 | 1,466 | 2,032 | 1,645 | 2,096 | 2,792 | 2,426 |
| Waikato/BOP | 1,558 | 1,424 | 1,332 | 1,265 | 1,136 | 581 | 892 | 579 | 723 | 935 | 877 |
| Hawkes Bay | 327 | 305 | 278 | 349 | 285 | 136 | 223 | 163 | 160 | 236 | 201 |
| Manawatu/Wanganui | 500 | 478 | 394 | 443 | 363 | 196 | 300 | 221 | 259 | 295 | 270 |
| Taranaki | 233 | 203 | 183 | 205 | 203 | 135 | 184 | 137 | 143 | 226 | 136 |
| Wellington | 938 | 808 | 824 | 839 | 788 | 458 | 674 | 485 | 574 | 735 | 602 |
| Nelson/Marlborough | 326 | 230 | 244 | 332 | 206 | 169 | 197 | 150 | 210 | 245 | 213 |
| Canterbury/Westland | 1,285 | 1,044 | 1,095 | 1,198 | 998 | 666 | 889 | 710 | 511 | 1,021 | 796 |
| Central Otago Lakes | 115 | 116 | 110 | 112 | 91 | 61 | 80 | 85 | 85 | 124 | 95 |
| Otago | 399 | 277 | 312 | 315 | 281 | 177 | 232 | 182 | 218 | 254 | 225 |
| Southland | 236 | 223 | 201 | 233 | 258 | 152 | 170 | 119 | 140 | 162 | 141 |
| New Zealand Total | 9,789 | 8,425 | 8,025 | 8,428 | 7,474 | 4,305 | 6,040 | 4,575 | 5,229 | 7,175 | 6,135 |

Dwellings Medians Days To Sell Comparison Over Last 10 Years

| District | Jun 2003 | Jun 2004 | Jun 2005 | Jun 2006 | Jun 2007 | Jun 2008 | Jun 2009 | Jun 2010 | Jun 2011 | May 2012 | Jun 2012 |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Northland | 69 | 42 | 39 | 50 | 37 | 61 | 72 | 54 | 78 | 67 | 80 |
| Auckland | 29 | 31 | 30 | 36 | 28 | 51 | 33 | 38 | 36 | 33 | 32 |
| Waikato/BOP | 42 | 34 | 29 | 39 | 38 | 57 | 56 | 63 | 64 | 53 | 56 |
| Hawkes Bay | 30 | 30 | 36 | 48 | 40 | 79 | 49 | 62 | 50 | 51 | 56 |
| Manawatu/Wanganui | 39 | 29 | 28 | 37 | 34 | 58 | 50 | 69 | 54 | 53 | 54 |
| Taranaki | 40 | 30 | 32 | 30 | 37 | 52 | 31 | 61 | 72 | 58 | 61 |
| Wellington | 31 | 31 | 29 | 30 | 26 | 51 | 44 | 44 | 55 | 42 | 43 |
| Nelson/Marlborough | 22 | 38 | 42 | 45 | 33 | 50 | 47 | 43 | 45 | 49 | 55 |
| Canterbury/Westland | 26 | 23 | 25 | 32 | 26 | 54 | 37 | 42 | 35 | 33 | 31 |
| Central Otago Lakes | 47 | 55 | 61 | 58 | 67 | 69 | 52 | 86 | 50 | 63 | 81 |
| Otago | 18 | 24 | 30 | 38 | 29 | 50 | 55 | 43 | 51 | 35 | 39 |
| Southland | 24 | 19 | 24 | 33 | 18 | 38 | 49 | 47 | 42 | 53 | 39 |
| New Zealand Total | 31 | 30 | 30 | 37 | 30 | 53 | 41 | 45 | 44 | 38 | 37 |

Residential Value Of Sales By District

| District | Value |
|---------------------|-----------------|
| Northland | \$56,241,800 |
| Auckland | \$1,452,102,902 |
| Waikato/BOP | \$318,141,691 |
| Hawkes Bay | \$59,588,750 |
| Manawatu/Wanganui | \$65,022,193 |
| Taranaki | \$43,960,050 |
| Wellington | \$258,683,300 |
| Nelson/Marlborough | \$90,465,560 |
| Canterbury/Westland | \$308,220,672 |
| Central Otago Lakes | \$61,617,991 |
| Otago | \$63,894,087 |
| Southland | \$30,211,821 |
| New Zealand Total | \$2,808,150,817 |

Dwellings & Sections Median Price By District

| District | Dwellings | Sections |
|---------------------|-----------|-----------|
| Northland | \$308,000 | \$110,000 |
| Auckland | \$500,000 | \$325,000 |
| Waikato/BOP | \$319,100 | \$151,000 |
| Hawkes Bay | \$265,000 | \$134,000 |
| Manawatu/Wanganui | \$226,050 | \$67,500 |
| Taranaki | \$283,750 | \$138,250 |
| Wellington | \$394,375 | \$151,000 |
| Nelson/Marlborough | \$344,000 | \$202,875 |
| Canterbury/Westland | \$325,000 | \$164,500 |
| Central Otago Lakes | \$465,000 | \$217,500 |
| Otago | \$232,000 | \$115,000 |
| Southland | \$188,000 | \$41,000 |
| New Zealand Total | \$372,000 | \$172,750 |

Dwellings Percentage Difference Over 12 Months

| District | Jun 2011 | Jun 2012 | % increase |
|---------------------|-----------|-----------|------------|
| Northland | \$322,500 | \$308,000 | -4.49 |
| Auckland | \$461,000 | \$500,000 | 8.45 |
| Waikato/BOP | \$316,000 | \$319,100 | 0.98 |
| Hawkes Bay | \$254,000 | \$265,000 | 4.33 |
| Manawatu/Wanganui | \$230,000 | \$226,050 | -1.71 |
| Taranaki | \$255,000 | \$283,750 | 11.27 |
| Wellington | \$380,000 | \$394,375 | 3.78 |
| Nelson/Marlborough | \$322,750 | \$344,000 | 6.58 |
| Canterbury/Westland | \$300,000 | \$325,000 | 8.33 |
| Central Otago Lakes | \$430,000 | \$465,000 | 8.13 |
| Otago | \$224,000 | \$232,000 | 3.57 |
| Southland | \$184,500 | \$188,000 | 1.89 |
| New Zealand Total | \$360,000 | \$372,000 | 3.33 |

Northland Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|-------------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Mangonui | \$372,000 | 6 | 72 | \$298,750 | 8 | 193 | \$350,000 | 5 | 127 | \$373,000 | 5 | 85 | \$260,000 | 7 | 44 | \$315,000 | 4 | 105 |
| Kaitaia & Far North | \$168,000 | 9 | 26 | \$196,000 | 6 | 125 | \$122,500 | 6 | 46 | \$240,000 | 2 | 224 | \$130,000 | 4 | 21 | \$447,500 | 10 | 54 |
| Whangaroa/Kaeo | | 0 | | | 0 | | | 0 | | | 0 | | \$290,500 | 2 | 52 | | 0 | |
| Hokianga | \$315,000 | 1 | 225 | | 0 | | | 0 | | \$120,000 | 2 | 195 | \$246,000 | 3 | 443 | \$108,000 | 1 | 24 |
| Kaikohe | \$187,500 | 4 | 56 | \$165,000 | 5 | 171 | | 0 | | | 0 | | \$125,250 | 4 | 54 | \$75,000 | 1 | 76 |
| Paihia | \$377,500 | 2 | 90 | \$450,000 | 8 | 161 | \$220,000 | 1 | 76 | \$354,500 | 4 | 131 | \$340,000 | 4 | 324 | \$200,000 | 5 | 59 |
| Kawakawa | | 0 | | \$199,000 | 3 | 25 | \$160,500 | 1 | 34 | \$215,000 | 3 | 119 | \$130,000 | 2 | 289 | \$153,000 | 3 | 173 |
| Moerewa | \$115,000 | 1 | 61 | \$80,000 | 1 | 194 | \$41,000 | 1 | 115 | | 0 | | \$92,500 | 2 | 88 | \$44,000 | 1 | 56 |
| Kerikeri | \$490,000 | 10 | 86 | \$391,500 | 12 | 116 | \$428,500 | 6 | 119 | \$395,000 | 12 | 92 | \$400,000 | 5 | 108 | \$323,750 | 18 | 141 |
| Russell | | 0 | | | 0 | | \$275,000 | 1 | 36 | \$575,000 | 1 | 174 | \$557,000 | 2 | 271 | \$380,000 | 3 | 123 |
| Dargaville Borough | \$247,500 | 6 | 149 | \$218,000 | 7 | 102 | \$231,000 | 6 | 95 | \$195,000 | 3 | 275 | \$175,000 | 6 | 31 | \$159,500 | 6 | 41 |
| Whangarei County | \$427,500 | 13 | 54 | \$420,000 | 27 | 82 | \$358,500 | 16 | 54 | \$353,000 | 17 | 39 | \$310,000 | 22 | 95 | \$400,000 | 27 | 91 |
| Whangarei City | \$301,000 | 52 | 54 | \$293,500 | 80 | 57 | \$280,000 | 50 | 46 | \$290,000 | 54 | 70 | \$277,500 | 79 | 65 | \$283,000 | 70 | 79 |
| Otamatea County | \$440,000 | 4 | 70 | \$320,000 | 10 | 104 | \$346,250 | 6 | 123 | \$332,000 | 7 | 46 | \$337,000 | 8 | 121 | \$503,500 | 4 | 147 |
| <i>Northland</i> | <i>\$302,750</i> | <i>108</i> | <i>61</i> | <i>\$310,000</i> | <i>167</i> | <i>72</i> | <i>\$280,000</i> | <i>99</i> | <i>54</i> | <i>\$322,500</i> | <i>110</i> | <i>78</i> | <i>\$280,000</i> | <i>150</i> | <i>67</i> | <i>\$308,000</i> | <i>153</i> | <i>80</i> |

Key to fonts used: Suburb Local Council Region ***REINZ District***

Auckland Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|-------------------------|------------------|------------|--------------|------------------|------------|--------------|------------------|------------|--------------|------------------|------------|--------------|------------------|------------|--------------|------------------|------------|--------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Albany District | \$588,000 | 53 | 52 | \$598,100 | 73 | 29 | \$700,000 | 45 | 56 | \$618,000 | 59 | 41 | \$702,500 | 92 | 32 | \$707,000 | 71 | 36 |
| East Coast Bays | \$495,000 | 77 | 47 | \$522,750 | 114 | 29 | \$570,500 | 96 | 35 | \$570,000 | 118 | 31 | \$618,500 | 168 | 34 | \$619,444 | 132 | 33 |
| Glenfield Area | \$380,000 | 59 | 59 | \$384,625 | 80 | 30 | \$403,500 | 75 | 41 | \$414,500 | 92 | 35 | \$430,000 | 130 | 33 | \$459,500 | 128 | 26 |
| Birkenhead Area | \$525,000 | 33 | 62 | \$521,500 | 67 | 31 | \$522,000 | 41 | 32 | \$525,000 | 59 | 28 | \$610,000 | 78 | 32 | \$543,000 | 53 | 29 |
| Milford/Takapuna | \$730,000 | 27 | 50 | \$576,000 | 32 | 39 | \$570,000 | 35 | 37 | \$665,900 | 46 | 34 | \$720,750 | 58 | 35 | \$695,000 | 48 | 33 |
| Devonport Area | \$710,000 | 22 | 37 | \$725,500 | 30 | 47 | \$687,500 | 23 | 50 | \$773,500 | 38 | 57 | \$732,000 | 41 | 31 | \$835,000 | 28 | 43 |
| <i>North Shore City</i> | <i>\$510,000</i> | <i>271</i> | <i>49</i> | <i>\$523,250</i> | <i>396</i> | <i>32</i> | <i>\$539,000</i> | <i>315</i> | <i>39</i> | <i>\$550,000</i> | <i>412</i> | <i>35</i> | <i>\$590,000</i> | <i>567</i> | <i>33</i> | <i>\$598,750</i> | <i>460</i> | <i>30</i> |
| Upper Harbour | \$406,500 | 20 | 54 | \$535,000 | 13 | 38 | \$476,000 | 15 | 53 | \$460,000 | 15 | 23 | \$635,000 | 25 | 30 | \$521,000 | 28 | 37 |
| Waitakeres | \$685,000 | 3 | 35 | \$417,000 | 1 | | \$339,000 | 3 | 80 | \$740,000 | 2 | 25 | \$477,500 | 2 | 571 | \$580,000 | 1 | 107 |
| Henderson Area | \$338,750 | 90 | 47 | \$345,000 | 161 | 37 | \$375,000 | 122 | 42 | \$388,000 | 151 | 45 | \$379,000 | 207 | 33 | \$400,000 | 187 | 29 |
| Glen Eden Area | \$300,000 | 41 | 39 | \$311,120 | 66 | 28 | \$334,000 | 40 | 31 | \$362,500 | 70 | 35 | \$365,000 | 73 | 28 | \$363,500 | 78 | 36 |
| Titirangi Area | \$415,000 | 15 | 37 | \$502,500 | 38 | 33 | \$497,500 | 24 | 32 | \$510,000 | 44 | 41 | \$499,000 | 41 | 32 | \$502,000 | 37 | 28 |
| <i>Waitakere City</i> | <i>\$337,000</i> | <i>169</i> | <i>45</i> | <i>\$355,000</i> | <i>279</i> | <i>35</i> | <i>\$379,500</i> | <i>204</i> | <i>40</i> | <i>\$388,250</i> | <i>282</i> | <i>39</i> | <i>\$401,000</i> | <i>348</i> | <i>31</i> | <i>\$410,000</i> | <i>331</i> | <i>30</i> |
| Mount Roskill Area | \$411,800 | 71 | 41 | \$411,000 | 84 | 28 | \$427,500 | 74 | 35 | \$489,500 | 76 | 30 | \$533,000 | 129 | 32 | \$510,694 | 124 | 27 |
| Mount Albert Area | \$470,000 | 43 | 46 | \$513,000 | 42 | 30 | \$469,000 | 33 | 29 | \$580,000 | 54 | 31 | \$670,000 | 77 | 29 | \$564,000 | 63 | 32 |
| City / Pt Chev | \$352,500 | 134 | 34 | \$266,500 | 210 | 28 | \$331,400 | 160 | 30 | \$265,000 | 219 | 26 | \$301,000 | 256 | 27 | \$305,250 | 238 | 28 |
| Mt Eden / Epsom | \$517,500 | 116 | 50 | \$603,875 | 92 | 26 | \$665,000 | 80 | 33 | \$644,000 | 79 | 33 | \$815,000 | 139 | 31 | \$813,000 | 126 | 30 |
| Eastern Suburbs | \$810,000 | 93 | 49 | \$760,000 | 133 | 37 | \$710,000 | 119 | 36 | \$851,500 | 148 | 37 | \$850,500 | 170 | 35 | \$888,000 | 175 | 37 |
| Ellerslie / Panmure | \$484,500 | 32 | 60 | \$444,500 | 28 | 29 | \$384,500 | 26 | 35 | \$421,500 | 30 | 32 | \$482,000 | 55 | 34 | \$524,000 | 42 | 24 |
| Onehunga / Penrose | \$373,000 | 44 | 59 | \$380,000 | 49 | 27 | \$356,500 | 56 | 39 | \$403,500 | 56 | 31 | \$442,500 | 95 | 32 | \$465,000 | 79 | 29 |
| Islands Of Gulf | \$625,000 | 9 | 132 | \$413,000 | 17 | 109 | \$440,000 | 11 | 87 | \$525,000 | 29 | 89 | \$550,000 | 27 | 81 | \$480,000 | 17 | 97 |
| <i>Auckland City</i> | <i>\$472,100</i> | <i>542</i> | <i>46</i> | <i>\$477,500</i> | <i>655</i> | <i>29</i> | <i>\$495,000</i> | <i>559</i> | <i>34</i> | <i>\$520,000</i> | <i>691</i> | <i>32</i> | <i>\$577,000</i> | <i>948</i> | <i>31</i> | <i>\$556,000</i> | <i>864</i> | <i>30</i> |
| Eastern Beaches | \$542,500 | 140 | 62 | \$555,000 | 225 | 28 | \$520,000 | 166 | 36 | \$565,000 | 189 | 31 | \$620,000 | 231 | 29 | \$605,000 | 195 | 32 |

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|------------------------------|-------------------------|---------------------|------------------|-------------------------|---------------------|------------------|-------------------------|---------------------|------------------|-------------------------|---------------------|------------------|-------------------------|---------------------|------------------|-------------------------|---------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Manukau Rural | | 0 | | \$247,500 | 1 | 249 | \$320,000 | 1 | 315 | | 0 | | \$485,000 | 5 | 71 | \$417,500 | 2 | 43 |
| Papatoetoe Area | \$320,000 | 75 | 44 | \$320,000 | 104 | 33 | \$350,000 | 98 | 35 | \$355,000 | 111 | 34 | \$382,500 | 154 | 33 | \$385,000 | 148 | 33 |
| Manurewa Area | \$361,500 | 50 | 55 | \$295,000 | 85 | 43 | \$305,000 | 81 | 34 | \$320,000 | 91 | 36 | \$325,000 | 129 | 38 | \$357,500 | 74 | 29 |
| <i>Manukau City</i> | <i>\$442,000</i> | <i>265</i> | <i>57</i> | <i>\$441,000</i> | <i>415</i> | <i>33</i> | <i>\$419,000</i> | <i>346</i> | <i>35</i> | <i>\$465,000</i> | <i>391</i> | <i>33</i> | <i>\$480,000</i> | <i>519</i> | <i>33</i> | <i>\$495,200</i> | <i>419</i> | <i>32</i> |
| Papakura Area | \$320,000 | 51 | 67 | \$329,000 | 61 | 39 | \$321,250 | 56 | 56 | \$336,000 | 51 | 49 | \$370,000 | 89 | 36 | \$350,000 | 70 | 27 |
| <i>Papakura District</i> | <i>\$320,000</i> | <i>51</i> | <i>67</i> | <i>\$329,000</i> | <i>61</i> | <i>39</i> | <i>\$321,250</i> | <i>56</i> | <i>56</i> | <i>\$336,000</i> | <i>51</i> | <i>49</i> | <i>\$370,000</i> | <i>89</i> | <i>36</i> | <i>\$350,000</i> | <i>70</i> | <i>27</i> |
| <i>Metropolitan Auckland</i> | <i>\$440,000</i> | <i>1,298</i> | <i>50</i> | <i>\$440,750</i> | <i>1,806</i> | <i>32</i> | <i>\$448,000</i> | <i>1,480</i> | <i>36</i> | <i>\$477,000</i> | <i>1,827</i> | <i>34</i> | <i>\$515,000</i> | <i>2,471</i> | <i>32</i> | <i>\$515,500</i> | <i>2,144</i> | <i>30</i> |
| Rodney North | \$574,500 | 20 | 70 | \$397,500 | 36 | 59 | \$490,000 | 36 | 94 | \$440,000 | 55 | 77 | \$419,000 | 70 | 71 | \$460,000 | 51 | 45 |
| Hibiscus Coast | \$470,000 | 57 | 57 | \$425,000 | 80 | 51 | \$510,000 | 45 | 38 | \$450,000 | 103 | 39 | \$480,000 | 120 | 43 | \$550,000 | 93 | 40 |
| <i>Rodney District</i> | <i>\$470,000</i> | <i>77</i> | <i>57</i> | <i>\$423,000</i> | <i>116</i> | <i>52</i> | <i>\$500,000</i> | <i>81</i> | <i>50</i> | <i>\$447,500</i> | <i>158</i> | <i>48</i> | <i>\$475,750</i> | <i>190</i> | <i>49</i> | <i>\$502,500</i> | <i>144</i> | <i>40</i> |
| Franklin County | \$368,000 | 49 | 50 | \$357,500 | 68 | 49 | \$364,000 | 38 | 70 | \$385,000 | 58 | 47 | \$402,500 | 88 | 49 | \$364,000 | 93 | 49 |
| <i>Franklin District</i> | <i>\$368,000</i> | <i>49</i> | <i>50</i> | <i>\$357,500</i> | <i>68</i> | <i>49</i> | <i>\$364,000</i> | <i>38</i> | <i>70</i> | <i>\$385,000</i> | <i>58</i> | <i>47</i> | <i>\$402,500</i> | <i>88</i> | <i>49</i> | <i>\$364,000</i> | <i>93</i> | <i>49</i> |
| Thames / Coromandel | \$377,500 | 42 | 54 | \$342,500 | 42 | 45 | \$390,000 | 46 | 76 | \$375,000 | 53 | 116 | \$390,000 | 43 | 128 | \$330,000 | 45 | 89 |
| <i>Thames/Coromandel</i> | <i>\$377,500</i> | <i>42</i> | <i>54</i> | <i>\$342,500</i> | <i>42</i> | <i>45</i> | <i>\$390,000</i> | <i>46</i> | <i>76</i> | <i>\$375,000</i> | <i>53</i> | <i>116</i> | <i>\$390,000</i> | <i>43</i> | <i>128</i> | <i>\$330,000</i> | <i>45</i> | <i>89</i> |
| <i>Outer Auckland</i> | <i>\$407,500</i> | <i>168</i> | <i>57</i> | <i>\$378,750</i> | <i>226</i> | <i>51</i> | <i>\$424,000</i> | <i>165</i> | <i>64</i> | <i>\$406,000</i> | <i>269</i> | <i>56</i> | <i>\$435,500</i> | <i>321</i> | <i>55</i> | <i>\$435,000</i> | <i>282</i> | <i>51</i> |
| <i>Auckland</i> | <i>\$435,000</i> | <i>1,466</i> | <i>51</i> | <i>\$435,000</i> | <i>2,032</i> | <i>33</i> | <i>\$445,000</i> | <i>1,645</i> | <i>38</i> | <i>\$461,000</i> | <i>2,096</i> | <i>36</i> | <i>\$500,000</i> | <i>2,792</i> | <i>33</i> | <i>\$500,000</i> | <i>2,426</i> | <i>32</i> |

Key to fonts used: Suburb Local Council Region **REINZ District**

Waikato/BOP Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|---------------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Waikato Country | \$244,250 | 112 | 61 | \$267,750 | 132 | 81 | \$260,000 | 87 | 71 | \$267,750 | 124 | 73 | \$257,500 | 169 | 67 | \$270,000 | 148 | 83 |
| Hamilton City | \$323,000 | 158 | 52 | \$330,000 | 241 | 34 | \$350,000 | 153 | 46 | \$315,000 | 209 | 48 | \$335,000 | 252 | 38 | \$349,875 | 248 | 33 |
| Western BOP Country | \$382,500 | 33 | 91 | \$365,000 | 65 | 90 | \$375,000 | 43 | 118 | \$400,000 | 51 | 93 | \$335,000 | 66 | 87 | \$373,500 | 56 | 87 |
| Mount Maunganui/Papamoa | \$398,000 | 46 | 95 | \$390,000 | 71 | 55 | \$375,150 | 54 | 51 | \$420,000 | 59 | 71 | \$410,500 | 98 | 65 | \$416,000 | 79 | 71 |
| Tauranga | \$363,000 | 75 | 50 | \$367,000 | 153 | 60 | \$330,000 | 81 | 68 | \$350,000 | 107 | 65 | \$356,000 | 140 | 53 | \$342,500 | 132 | 64 |
| Rotorua | \$255,000 | 37 | 63 | \$245,000 | 77 | 75 | \$272,250 | 58 | 90 | \$256,850 | 56 | 62 | \$229,000 | 67 | 53 | \$266,250 | 88 | 57 |
| Taupo | \$360,500 | 30 | 42 | \$330,000 | 45 | 104 | \$336,250 | 28 | 75 | \$300,000 | 37 | 50 | \$298,500 | 42 | 64 | \$315,000 | 43 | 80 |
| King Country | \$97,500 | 12 | 48 | \$156,500 | 12 | 33 | \$122,000 | 9 | 100 | \$88,000 | 10 | 69 | \$125,000 | 9 | 123 | \$130,000 | 11 | 54 |
| Gisborne City | \$220,000 | 28 | 52 | \$212,500 | 50 | 32 | \$270,000 | 35 | 39 | \$287,500 | 29 | 49 | \$200,000 | 43 | 38 | \$189,500 | 41 | 54 |
| Gisborne Country | \$275,000 | 4 | 35 | | 0 | | \$115,000 | 1 | 63 | \$75,000 | 1 | 53 | \$300,000 | 1 | | \$225,000 | 1 | 42 |
| Eastern BOP Country | \$288,750 | 46 | 60 | \$267,500 | 46 | 68 | \$260,750 | 30 | 104 | \$291,250 | 40 | 79 | \$297,500 | 48 | 57 | \$241,250 | 30 | 83 |
| <u>Waikato/BOP</u> | <u>\$316,000</u> | <u>581</u> | <u>57</u> | <u>\$318,750</u> | <u>892</u> | <u>56</u> | <u>\$322,000</u> | <u>579</u> | <u>63</u> | <u>\$316,000</u> | <u>723</u> | <u>64</u> | <u>\$311,000</u> | <u>935</u> | <u>53</u> | <u>\$319,100</u> | <u>877</u> | <u>56</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Hawkes Bay Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|--------------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Napier City | \$292,500 | 52 | 69 | \$312,000 | 119 | 45 | \$315,000 | 73 | 53 | \$280,000 | 75 | 50 | \$283,000 | 102 | 50 | \$270,000 | 86 | 55 |
| Hastings City | \$250,000 | 57 | 78 | \$245,000 | 75 | 44 | \$285,000 | 67 | 68 | \$256,000 | 55 | 43 | \$280,000 | 93 | 41 | \$267,000 | 82 | 50 |
| Hawkes Bay Country | \$395,000 | 10 | 144 | \$231,500 | 12 | 131 | \$307,000 | 3 | 99 | \$200,000 | 8 | 35 | \$190,000 | 20 | 173 | \$438,500 | 10 | 47 |
| Waipawa Area | \$161,500 | 2 | 80 | \$175,000 | 2 | 242 | | 0 | | \$125,000 | 5 | 61 | \$126,000 | 5 | 82 | \$238,900 | 5 | 177 |
| Waipukurau Area | \$207,500 | 4 | 150 | \$234,250 | 10 | 71 | \$198,750 | 6 | 129 | \$160,750 | 8 | 73 | \$220,000 | 7 | 29 | \$211,500 | 7 | 49 |
| Dannevirke Borough | \$110,000 | 11 | 81 | \$145,000 | 5 | 108 | \$139,500 | 14 | 63 | \$135,000 | 9 | 84 | \$141,000 | 9 | 123 | \$165,000 | 11 | 175 |
| <u>Hawkes Bay</u> | <u>\$261,000</u> | <u>136</u> | <u>79</u> | <u>\$280,000</u> | <u>223</u> | <u>49</u> | <u>\$285,000</u> | <u>163</u> | <u>62</u> | <u>\$254,000</u> | <u>160</u> | <u>50</u> | <u>\$271,000</u> | <u>236</u> | <u>51</u> | <u>\$265,000</u> | <u>201</u> | <u>56</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Manawatu/Wanganui Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|---------------------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Palmerston North City | \$240,000 | 88 | 61 | \$270,000 | 126 | 28 | \$278,000 | 93 | 45 | \$280,000 | 111 | 36 | \$267,500 | 112 | 39 | \$250,000 | 129 | 39 |
| Feilding | \$210,000 | 16 | 65 | \$250,000 | 34 | 60 | \$186,250 | 22 | 97 | \$268,000 | 31 | 62 | \$239,500 | 30 | 71 | \$288,000 | 21 | 40 |
| Levin | \$175,000 | 15 | 43 | \$175,000 | 32 | 76 | \$212,500 | 14 | 83 | \$197,500 | 29 | 81 | \$175,750 | 40 | 70 | \$163,500 | 39 | 60 |
| Pahiatua | \$126,500 | 6 | 3 | \$127,500 | 8 | 21 | \$125,000 | 5 | 829 | \$148,000 | 5 | 91 | \$232,500 | 6 | 38 | \$127,750 | 4 | 65 |
| Manawatu Country | \$162,500 | 16 | 46 | \$209,000 | 20 | 66 | \$165,000 | 22 | 86 | \$205,000 | 23 | 170 | \$185,000 | 29 | 56 | \$172,500 | 20 | 63 |
| <i>Manawatu</i> | <i>\$222,500</i> | <i>141</i> | <i>55</i> | <i>\$240,000</i> | <i>220</i> | <i>41</i> | <i>\$242,500</i> | <i>156</i> | <i>59</i> | <i>\$240,000</i> | <i>199</i> | <i>54</i> | <i>\$234,000</i> | <i>217</i> | <i>50</i> | <i>\$240,000</i> | <i>213</i> | <i>47</i> |
| <u>Manawatu Region</u> | <u>\$222,500</u> | <u>141</u> | <u>55</u> | <u>\$240,000</u> | <u>220</u> | <u>41</u> | <u>\$242,500</u> | <u>156</u> | <u>59</u> | <u>\$240,000</u> | <u>199</u> | <u>54</u> | <u>\$234,000</u> | <u>217</u> | <u>50</u> | <u>\$240,000</u> | <u>213</u> | <u>47</u> |
| Waverley | \$100,000 | 1 | 140 | \$190,000 | 3 | 117 | \$105,000 | 2 | 100 | \$70,000 | 1 | 14 | | 0 | | \$130,000 | 1 | 90 |
| Wanganui City | \$155,000 | 42 | 64 | \$172,500 | 58 | 74 | \$185,000 | 49 | 97 | \$177,500 | 40 | 50 | \$191,000 | 51 | 56 | \$154,500 | 38 | 88 |
| Raetihi/Ohakune/Taihape | \$235,000 | 9 | 81 | \$172,500 | 6 | 64 | \$239,000 | 6 | 51 | \$235,000 | 5 | | \$170,000 | 11 | 48 | \$185,000 | 9 | 79 |
| Rangitikei | \$190,000 | 3 | 91 | \$152,000 | 10 | 77 | \$147,000 | 7 | 87 | \$118,500 | 14 | 65 | \$220,000 | 13 | 84 | \$167,500 | 8 | 126 |
| Wanganui Country | | 0 | | \$290,000 | 3 | 30 | \$485,000 | 1 | 69 | | 0 | | \$355,000 | 3 | 142 | \$338,000 | 1 | 211 |
| <i>Wanganui</i> | <i>\$166,000</i> | <i>55</i> | <i>70</i> | <i>\$172,500</i> | <i>80</i> | <i>73</i> | <i>\$185,000</i> | <i>65</i> | <i>94</i> | <i>\$173,000</i> | <i>60</i> | <i>56</i> | <i>\$195,000</i> | <i>78</i> | <i>58</i> | <i>\$159,000</i> | <i>57</i> | <i>91</i> |
| <u>Wanganui Region</u> | <u>\$166,000</u> | <u>55</u> | <u>70</u> | <u>\$172,500</u> | <u>80</u> | <u>73</u> | <u>\$185,000</u> | <u>65</u> | <u>94</u> | <u>\$173,000</u> | <u>60</u> | <u>56</u> | <u>\$195,000</u> | <u>78</u> | <u>58</u> | <u>\$159,000</u> | <u>57</u> | <u>91</u> |
| <u>Manawatu/Wanganui</u> | <u>\$213,750</u> | <u>196</u> | <u>58</u> | <u>\$221,750</u> | <u>300</u> | <u>50</u> | <u>\$219,000</u> | <u>221</u> | <u>69</u> | <u>\$230,000</u> | <u>259</u> | <u>54</u> | <u>\$228,000</u> | <u>295</u> | <u>53</u> | <u>\$226,050</u> | <u>270</u> | <u>54</u> |

Key to fonts used: Suburb Local Council Region **REINZ District**

Taranaki Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|------------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Taranaki Country | \$222,500 | 18 | 43 | \$222,500 | 28 | 31 | \$240,000 | 21 | 25 | \$220,000 | 22 | 83 | \$229,500 | 28 | 46 | \$228,000 | 16 | 62 |
| Waitara | \$245,000 | 9 | 85 | \$207,500 | 22 | 54 | \$182,500 | 6 | 147 | \$195,000 | 7 | 72 | \$185,000 | 18 | 102 | \$278,750 | 8 | 77 |
| New Plymouth City | \$285,000 | 69 | 53 | \$312,750 | 84 | 21 | \$295,000 | 65 | 69 | \$285,500 | 68 | 51 | \$317,500 | 122 | 52 | \$305,500 | 62 | 72 |
| Bell Block | \$242,500 | 10 | 39 | \$340,000 | 13 | 27 | \$297,000 | 7 | 77 | \$380,000 | 11 | 76 | \$320,000 | 15 | 51 | \$343,750 | 12 | 13 |
| Stratford | \$180,000 | 6 | 38 | \$167,500 | 16 | 102 | \$218,500 | 14 | 79 | \$135,000 | 11 | 35 | \$190,000 | 13 | 73 | \$232,000 | 9 | 92 |
| Hawera | \$240,000 | 23 | 57 | \$231,000 | 21 | 30 | \$280,000 | 24 | 37 | \$224,000 | 24 | 88 | \$218,750 | 30 | 64 | \$260,000 | 29 | 41 |
| <u>Taranaki</u> | <u>\$255,000</u> | <u>135</u> | <u>52</u> | <u>\$271,000</u> | <u>184</u> | <u>31</u> | <u>\$285,000</u> | <u>137</u> | <u>61</u> | <u>\$255,000</u> | <u>143</u> | <u>72</u> | <u>\$280,000</u> | <u>226</u> | <u>58</u> | <u>\$283,750</u> | <u>136</u> | <u>61</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Wellington Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|--------------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Wairarapa | \$247,000 | 45 | 65 | \$227,000 | 73 | 70 | \$215,000 | 31 | 65 | \$197,500 | 43 | 73 | \$210,000 | 74 | 47 | \$221,000 | 54 | 103 |
| Upper Hutt | \$325,000 | 37 | 74 | \$265,000 | 41 | 37 | \$317,500 | 40 | 52 | \$328,600 | 74 | 70 | \$315,000 | 66 | 56 | \$330,500 | 53 | 54 |
| Hutt Valley | \$305,500 | 91 | 44 | \$318,500 | 126 | 45 | \$352,000 | 99 | 50 | \$316,250 | 84 | 62 | \$333,000 | 139 | 39 | \$330,000 | 107 | 37 |
| Otaki / Paekakariki | \$332,500 | 60 | 58 | \$345,000 | 83 | 49 | \$320,000 | 62 | 44 | \$353,500 | 78 | 68 | \$334,000 | 98 | 51 | \$309,500 | 80 | 56 |
| Pukerua Bay / Tawa | \$367,000 | 43 | 67 | \$370,350 | 78 | 83 | \$413,500 | 49 | 49 | \$368,750 | 66 | 53 | \$354,000 | 74 | 49 | \$373,000 | 70 | 45 |
| Northern Wellington | \$420,000 | 54 | 49 | \$455,200 | 85 | 22 | \$480,000 | 71 | 30 | \$435,615 | 83 | 36 | \$451,500 | 97 | 35 | \$443,500 | 65 | 32 |
| Western Wellington | \$440,000 | 37 | 46 | \$547,500 | 32 | 27 | \$586,250 | 34 | 36 | \$525,000 | 29 | 35 | \$532,500 | 52 | 23 | \$516,600 | 37 | 28 |
| Southern Wellington | \$426,850 | 22 | 44 | \$461,000 | 33 | 36 | \$482,000 | 35 | 35 | \$527,500 | 34 | 23 | \$446,000 | 33 | 51 | \$505,000 | 44 | 29 |
| Eastern Wellington | \$427,000 | 29 | 50 | \$523,000 | 48 | 28 | \$520,000 | 21 | 38 | \$480,000 | 38 | 37 | \$541,000 | 47 | 28 | \$508,000 | 42 | 21 |
| Central Wellington | \$387,500 | 40 | 50 | \$586,500 | 75 | 75 | \$435,500 | 43 | 50 | \$360,000 | 45 | 83 | \$385,000 | 55 | 32 | \$468,500 | 50 | 56 |
| <u>Wellington</u> | <u>\$366,500</u> | <u>458</u> | <u>51</u> | <u>\$375,000</u> | <u>674</u> | <u>44</u> | <u>\$405,000</u> | <u>485</u> | <u>44</u> | <u>\$380,000</u> | <u>574</u> | <u>55</u> | <u>\$368,750</u> | <u>735</u> | <u>42</u> | <u>\$394,375</u> | <u>602</u> | <u>43</u> |

Key to fonts used: Suburb Local Council Region **REINZ District**

Nelson/Marlborough Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|--|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Nelson City Zone | \$345,000 | 67 | 53 | \$352,000 | 77 | 47 | \$325,250 | 50 | 37 | \$331,000 | 84 | 41 | \$324,250 | 84 | 53 | \$350,500 | 81 | 32 |
| Richmond | \$355,000 | 21 | 27 | \$425,000 | 19 | 65 | \$390,000 | 13 | 43 | \$352,500 | 26 | 28 | \$495,000 | 28 | 30 | \$375,000 | 23 | 63 |
| Motueka | \$258,500 | 12 | 59 | \$335,250 | 18 | 33 | \$271,500 | 10 | 37 | \$325,000 | 18 | 56 | \$310,000 | 25 | 43 | \$371,000 | 14 | 44 |
| Takaka | \$422,500 | 2 | 62 | \$307,500 | 6 | 54 | \$563,750 | 4 | 32 | \$250,000 | 3 | 33 | \$369,000 | 5 | 238 | \$480,000 | 1 | 172 |
| Nelson Country | \$407,500 | 6 | 113 | \$393,500 | 10 | 39 | \$398,000 | 21 | 56 | \$370,000 | 9 | 95 | \$365,000 | 13 | 42 | \$404,750 | 16 | 43 |
| <i>Nelson Council = Nelson City Zone PLUS Nelson Country, Richmond, Takaka & Motueka Zones</i> | <i>\$345,000</i> | <i>108</i> | <i>45</i> | <i>\$357,500</i> | <i>130</i> | <i>44</i> | <i>\$352,500</i> | <i>98</i> | <i>41</i> | <i>\$339,500</i> | <i>140</i> | <i>43</i> | <i>\$360,000</i> | <i>155</i> | <i>48</i> | <i>\$367,000</i> | <i>135</i> | <i>42</i> |
| Marlborough Sounds | | 0 | | \$650,000 | 1 | 60 | \$515,000 | 3 | 230 | \$320,000 | 4 | 267 | \$400,000 | 6 | 635 | \$1,217,500 | 2 | 727 |
| Marlborough/Kaikoura | \$315,000 | 61 | 56 | \$267,500 | 66 | 50 | \$290,000 | 49 | 56 | \$272,500 | 66 | 53 | \$302,500 | 84 | 49 | \$288,500 | 76 | 97 |
| <i>Marlborough</i> | <i>\$315,000</i> | <i>61</i> | <i>56</i> | <i>\$270,000</i> | <i>67</i> | <i>54</i> | <i>\$312,000</i> | <i>52</i> | <i>63</i> | <i>\$272,500</i> | <i>70</i> | <i>58</i> | <i>\$310,000</i> | <i>90</i> | <i>49</i> | <i>\$294,250</i> | <i>78</i> | <i>105</i> |
| <u>Nelson/Marlborough</u> | <u>\$335,000</u> | <u>169</u> | <u>50</u> | <u>\$334,000</u> | <u>197</u> | <u>47</u> | <u>\$347,250</u> | <u>150</u> | <u>43</u> | <u>\$322,750</u> | <u>210</u> | <u>45</u> | <u>\$330,000</u> | <u>245</u> | <u>49</u> | <u>\$344,000</u> | <u>213</u> | <u>55</u> |

Key to fonts used: Suburb Local Council Region **REINZ District**

Canterbury/Westland Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|------------------------------------|------------------|------------|--------------|------------------|------------|--------------|------------------|------------|--------------|------------------|------------|--------------|------------------|------------|--------------|------------------|------------|--------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Central (Inside,4 Avenues) | \$338,000 | 19 | 57 | \$278,000 | 23 | 40 | \$355,000 | 13 | 42 | \$800,000 | 1 | 32 | \$352,500 | 13 | 9 | \$306,500 | 8 | 58 |
| Nth East(Avnda/Avsi/Bur/Park) | \$324,000 | 42 | 41 | \$325,000 | 53 | 28 | \$318,000 | 38 | 33 | \$457,000 | 9 | 24 | \$364,000 | 31 | 27 | \$420,000 | 21 | 32 |
| East(Aran/Bxly/Brom/Linwd) | \$240,000 | 28 | 60 | \$215,000 | 39 | 53 | \$225,000 | 35 | 48 | \$205,000 | 8 | 45 | \$230,000 | 27 | 45 | \$220,000 | 23 | 49 |
| Sth East(Hthct/Opawa/Wlstn) | \$282,550 | 18 | 51 | \$300,000 | 16 | 39 | \$256,750 | 14 | 36 | \$210,000 | 7 | 34 | \$276,000 | 25 | 36 | \$262,000 | 20 | 34 |
| Sth Inner (Sydhm/Wlthm) | \$229,500 | 12 | 55 | \$215,000 | 15 | 32 | \$215,000 | 9 | 62 | \$222,500 | 6 | 33 | \$235,125 | 14 | 24 | \$250,000 | 13 | 29 |
| Sth Outer (Beck/Bow/Casfl/Stma) | \$357,000 | 19 | 51 | \$330,000 | 29 | 29 | \$311,250 | 16 | 32 | \$405,000 | 7 | 22 | \$400,000 | 22 | 32 | \$431,250 | 12 | 23 |
| S/W Inner(Addtn/Smfld/Sprey) | \$268,000 | 29 | 58 | \$258,500 | 40 | 35 | \$280,000 | 27 | 27 | \$300,000 | 19 | 39 | \$325,000 | 36 | 23 | \$331,000 | 31 | 24 |
| S/W Outer(Hlsw/Himtn/Hnhy) | \$300,000 | 29 | 48 | \$331,962 | 56 | 30 | \$444,000 | 35 | 23 | \$330,000 | 23 | 29 | \$408,000 | 39 | 25 | \$382,500 | 41 | 20 |
| West Inner(Riccn/Upper Riccn) | \$307,500 | 18 | 62 | \$313,500 | 31 | 42 | \$350,000 | 25 | 33 | \$356,000 | 15 | 35 | \$352,500 | 34 | 28 | \$290,000 | 19 | 38 |
| West Outer (Heih/Hby/Sckbn/Tem) | \$280,000 | 23 | 93 | \$281,000 | 36 | 46 | \$304,250 | 26 | 42 | \$263,250 | 30 | 27 | \$311,500 | 47 | 17 | \$335,000 | 26 | 29 |
| N/W Inner(Fendn/Ilam/Meriv) | \$468,000 | 49 | 53 | \$465,000 | 47 | 30 | \$530,000 | 38 | 39 | \$410,995 | 23 | 30 | \$555,750 | 58 | 36 | \$620,000 | 38 | 28 |
| Avonhead | \$370,000 | 23 | 46 | \$404,000 | 19 | 29 | \$391,250 | 26 | 34 | \$350,000 | 15 | 30 | \$409,000 | 27 | 17 | \$412,500 | 34 | 24 |
| N/W Outer(Brynd/Burns) | \$334,750 | 32 | 35 | \$313,750 | 26 | 15 | \$341,750 | 20 | 25 | \$355,000 | 11 | 30 | \$370,050 | 46 | 30 | \$440,000 | 34 | 23 |
| Nth Inner(Dal/Rich/Shly/Stalb) | \$283,000 | 55 | 47 | \$307,500 | 53 | 24 | \$326,000 | 57 | 37 | \$325,000 | 23 | 32 | \$321,000 | 65 | 31 | \$314,000 | 41 | 34 |
| Nth Outer (Bfst/Bish/Pap/Redwd) | \$328,750 | 30 | 55 | \$330,000 | 53 | 30 | \$355,000 | 45 | 44 | \$360,000 | 39 | 33 | \$350,000 | 85 | 30 | \$365,000 | 68 | 31 |
| Seaside Sth(Rdcfs/Sumfl) | \$565,000 | 11 | 33 | \$496,250 | 10 | 81 | \$460,000 | 11 | 43 | \$500,000 | 3 | 29 | \$470,000 | 8 | 24 | \$460,000 | 5 | 39 |
| Seaside Nth (Nb/Nthbeach/Sthnb) | \$317,500 | 23 | 54 | \$243,000 | 29 | 30 | \$282,600 | 14 | 62 | \$258,000 | 12 | 28 | \$249,000 | 23 | 35 | \$290,500 | 22 | 22 |
| All Hill (Cash/Clh/Mtp/Scar/Wm) | \$430,000 | 13 | 70 | \$468,500 | 16 | 33 | \$561,500 | 18 | 38 | \$470,000 | 8 | 49 | \$537,000 | 7 | 40 | \$576,000 | 9 | 54 |
| Harbourside(All Lytln&Harbour) | \$321,500 | 6 | 58 | \$313,000 | 10 | 99 | \$448,500 | 6 | 90 | \$385,000 | 3 | 69 | \$402,500 | 10 | 132 | \$319,000 | 5 | 58 |
| <i>Christchurch City</i> | <i>\$315,000</i> | <i>479</i> | <i>53</i> | <i>\$312,500</i> | <i>601</i> | <i>32</i> | <i>\$340,000</i> | <i>473</i> | <i>38</i> | <i>\$330,000</i> | <i>262</i> | <i>31</i> | <i>\$349,000</i> | <i>617</i> | <i>29</i> | <i>\$348,000</i> | <i>470</i> | <i>28</i> |
| Banks Pen(East Of Motukarara) | \$510,000 | 3 | 3 | \$375,000 | 5 | 161 | \$372,500 | 2 | | \$470,000 | 3 | 43 | \$592,500 | 8 | 411 | \$405,000 | 3 | 109 |

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|----------------------------------|------------------|------------|--------------|------------------|------------|--------------|------------------|------------|--------------|------------------|------------|--------------|------------------|--------------|--------------|------------------|------------|--------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Kaiapoi | \$266,500 | 14 | 34 | \$297,500 | 14 | 78 | \$338,750 | 14 | 62 | \$335,500 | 10 | 45 | \$348,950 | 22 | 30 | \$341,750 | 10 | 25 |
| Rangiora | \$318,750 | 22 | 40 | \$272,500 | 32 | 43 | \$330,000 | 29 | 38 | \$301,250 | 42 | 26 | \$380,000 | 55 | 37 | \$339,800 | 33 | 42 |
| Nth Cant(All Nth&W Ofnthewaimk) | \$290,000 | 16 | 92 | \$300,000 | 24 | 86 | \$283,500 | 16 | 90 | \$310,000 | 27 | 51 | \$327,000 | 35 | 50 | \$350,000 | 21 | 38 |
| Cant Ctry(Alloth W&S To Midcan) | \$365,000 | 22 | 67 | \$373,000 | 47 | 36 | \$365,000 | 40 | 71 | \$377,000 | 36 | 29 | \$437,000 | 72 | 27 | \$437,500 | 54 | 31 |
| Mid Cant(Rakaia/R-Rangitata R) | \$248,000 | 29 | 38 | \$246,000 | 42 | 52 | \$279,000 | 32 | 41 | \$235,000 | 28 | 87 | \$247,000 | 61 | 50 | \$233,750 | 43 | 35 |
| Timaru | \$195,000 | 33 | 69 | \$237,500 | 59 | 53 | \$218,000 | 40 | 57 | \$232,500 | 48 | 53 | \$230,075 | 62 | 41 | \$230,000 | 67 | 32 |
| Sth Cant(Below Rangitata Riv) | \$243,000 | 23 | 85 | \$186,000 | 35 | 109 | \$229,750 | 28 | 46 | \$202,000 | 23 | 96 | \$204,750 | 40 | 63 | \$205,500 | 50 | 108 |
| West Coast | \$185,000 | 25 | 49 | \$205,000 | 30 | 108 | \$187,500 | 36 | 79 | \$215,000 | 32 | 74 | \$215,000 | 49 | 61 | \$210,000 | 45 | 51 |
| <i>Other Canterbury/Westland</i> | <i>\$250,000</i> | <i>187</i> | <i>55</i> | <i>\$255,250</i> | <i>288</i> | <i>57</i> | <i>\$285,000</i> | <i>237</i> | <i>61</i> | <i>\$265,000</i> | <i>249</i> | <i>47</i> | <i>\$315,000</i> | <i>404</i> | <i>43</i> | <i>\$260,500</i> | <i>326</i> | <i>37</i> |
| <u>Outer Canterbury</u> | <u>\$250,000</u> | <u>187</u> | <u>55</u> | <u>\$255,250</u> | <u>288</u> | <u>57</u> | <u>\$285,000</u> | <u>237</u> | <u>61</u> | <u>\$265,000</u> | <u>249</u> | <u>47</u> | <u>\$315,000</u> | <u>404</u> | <u>43</u> | <u>\$260,500</u> | <u>326</u> | <u>37</u> |
| Canterbury/Westland | \$299,000 | 666 | 54 | \$295,000 | 889 | 37 | \$325,000 | 710 | 42 | \$300,000 | 511 | 35 | \$335,000 | 1,021 | 33 | \$325,000 | 796 | 31 |

Key to fonts used: Suburb Local Council Region **REINZ District**

Central Otago Lakes Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|-----------------------------------|-------------------------|------------------|------------------|-------------------------|------------------|------------------|-------------------------|------------------|------------------|-------------------------|------------------|------------------|-------------------------|-------------------|------------------|-------------------------|------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Central | \$440,000 | 22 | 69 | \$400,000 | 39 | 74 | \$349,500 | 42 | 101 | \$343,500 | 50 | 64 | \$350,000 | 59 | 83 | \$419,150 | 53 | 81 |
| Queenstown | \$580,000 | 39 | 70 | \$460,000 | 41 | 47 | \$500,000 | 43 | 70 | \$535,000 | 35 | 42 | \$525,000 | 65 | 48 | \$500,000 | 42 | 81 |
| <u>Central Otago Lakes</u> | <u>\$514,000</u> | <u>61</u> | <u>69</u> | <u>\$438,750</u> | <u>80</u> | <u>52</u> | <u>\$415,000</u> | <u>85</u> | <u>86</u> | <u>\$430,000</u> | <u>85</u> | <u>50</u> | <u>\$417,000</u> | <u>124</u> | <u>63</u> | <u>\$465,000</u> | <u>95</u> | <u>81</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Otago Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|---------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| North Otago | \$200,000 | 27 | 74 | \$200,000 | 35 | 93 | \$190,000 | 29 | 114 | \$176,000 | 22 | 122 | \$210,000 | 35 | 63 | \$190,000 | 33 | 55 |
| Dunedin City | \$244,600 | 131 | 50 | \$225,000 | 171 | 48 | \$243,000 | 139 | 38 | \$235,000 | 171 | 42 | \$250,000 | 179 | 30 | \$249,500 | 174 | 33 |
| South Otago | \$151,000 | 16 | 33 | \$160,000 | 19 | 86 | \$173,500 | 10 | 60 | \$180,000 | 21 | 73 | \$171,500 | 30 | 54 | \$176,000 | 14 | 108 |
| East Otago | \$233,000 | 3 | 57 | \$220,000 | 7 | 76 | \$230,250 | 4 | 34 | \$216,000 | 4 | 53 | \$205,000 | 10 | 42 | \$209,000 | 4 | 4 |
| <u>Otago</u> | <u>\$225,000</u> | <u>177</u> | <u>50</u> | <u>\$219,150</u> | <u>232</u> | <u>55</u> | <u>\$227,500</u> | <u>182</u> | <u>43</u> | <u>\$224,000</u> | <u>218</u> | <u>51</u> | <u>\$229,000</u> | <u>254</u> | <u>35</u> | <u>\$232,000</u> | <u>225</u> | <u>39</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Southland Medians and Numbers Sold

| | Jun 2008 | | | Jun 2009 | | | Jun 2010 | | | Jun 2011 | | | May 2012 | | | Jun 2012 | | |
|-------------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|-------------------------|-------------------|------------------|
| | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell | Median | No. Sold | Days to Sell |
| Invercargill | \$185,000 | 101 | 37 | \$190,000 | 123 | 46 | \$188,500 | 79 | 42 | \$185,000 | 101 | 41 | \$194,250 | 108 | 53 | \$186,250 | 104 | 36 |
| Bluff | \$109,000 | 3 | 9 | \$107,750 | 6 | 54 | \$108,000 | 4 | 111 | \$120,000 | 6 | 37 | \$207,500 | 3 | 110 | \$167,000 | 3 | 145 |
| Gore | \$158,000 | 26 | 33 | \$140,000 | 17 | 21 | \$153,750 | 22 | 37 | \$157,500 | 18 | 57 | \$169,000 | 21 | 26 | \$196,500 | 18 | 44 |
| Riverton | \$192,500 | 10 | 52 | \$250,000 | 5 | 52 | \$280,000 | 3 | 62 | \$204,500 | 8 | 86 | \$141,000 | 8 | 20 | \$252,500 | 1 | 97 |
| Winton | \$162,250 | 10 | 55 | \$230,000 | 12 | 60 | \$142,000 | 9 | 49 | \$195,000 | 5 | 35 | \$199,000 | 16 | 61 | \$214,000 | 12 | 44 |
| Te Anau | \$210,000 | 2 | 102 | \$295,000 | 7 | 99 | \$118,750 | 2 | 170 | \$222,500 | 2 | 70 | \$255,000 | 6 | 139 | \$240,000 | 3 | 211 |
| <u>Southland</u> | <u>\$182,500</u> | <u>152</u> | <u>38</u> | <u>\$193,500</u> | <u>170</u> | <u>49</u> | <u>\$172,000</u> | <u>119</u> | <u>47</u> | <u>\$184,500</u> | <u>140</u> | <u>42</u> | <u>\$190,000</u> | <u>162</u> | <u>53</u> | <u>\$188,000</u> | <u>141</u> | <u>39</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

National Sales Distribution

| Price Band | Jun 2010 | Jun 2011 | May 2012 | Jun 2012 |
|-----------------------|----------|----------|----------|----------|
| Under \$400,000 | 2718 | 3026 | 4016 | 3351 |
| \$400,000 - \$599,999 | 1162 | 1403 | 1817 | 1626 |
| \$600,000 - \$999,999 | 539 | 615 | 1039 | 887 |
| \$1 million and over | 156 | 185 | 303 | 271 |
| Total | 4575 | 5229 | 7175 | 6135 |